2012 Economic Update

Information provided by
Jacksonville State University
Center for Economic Development and
College of Commerce and Business Administration
U.S. Consumer Sentiment
Jan 2011 – Jan 2012

Source: University of Michigan Institute of Social Research
Monthly Sales for Retail & Food Services in U.S.
Dec 2010 – Dec 2011 in $ Bill

Source: U.S. Census Bureau
Consumer Price Index U.S. City Ave Dec 10 – Dec 2011

Source: U.S. Census Bureau
U.S. Industrial Production
Dec 2006 – Dec 2011

Source: Board of Governors of Federal Reserve System
Dow Jones Industrial Average (DJIA) Jan06–Jan12

+849 pts (7.1%) Last 12 Months

Source: NY Stock Exchange
U.S. GDP
1st Qtr 2006 – 3rd Qtr 2011

Source: U.S. Bureau of Economic Analysis

+1.46% from 2nd Qtr

+3.5% from 2009

Source: Bureau of Economic Analysis
Sales Tax Monthly % Change
AL 2010 vs 2011

% Change

Jan  2.5
Feb  2.3
Mar  4.1
Apr  2.0
May  1.3
Jun  2.8
Jul  7.8
Aug  0.9
Sep  6.3
Oct  4.5
Nov  4.6
Dec  3.5

+3.54% Annual

Source: Alabama Department of Revenue
Preliminary Unemployment Rates Southeastern United States Dec 2011

Source: U.S. Bureau of Labor Statistics
Sales Tax and Individual Income Tax Monthly % Change
AL 2010 vs 2011

Source: Alabama Department of Revenue
• State Survey – 1st Quarter 2012
• Approximately 271 respondents
• Operated by University of Alabama Center for Business and Economic Research
• cber.cba.ua.edu
Economic Outlook for Alabama
Q4 2011 compared to Q1 2012

% of Respondents

<table>
<thead>
<tr>
<th>Opinion</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Much Worse</td>
<td>1.1%</td>
</tr>
<tr>
<td>Worse</td>
<td>23.3%</td>
</tr>
<tr>
<td>Remain the Same</td>
<td>42.4%</td>
</tr>
<tr>
<td>Better</td>
<td>32.8%</td>
</tr>
<tr>
<td>Much Better</td>
<td>0.4%</td>
</tr>
</tbody>
</table>

Source: Alabama Business Leaders Confidence Index
Economic Outlook Index for Alabama Q2 10 – Q1 12

Source: Alabama Business Leaders Confidence Index
Alabama Hiring Outlook
Q4 2011 vs Q1 2012

% of Respondents

- Strong Decrease: 3.7%
- Moderate Decrease: 17.0%
- No Change: 55.7%
- Moderate Increase: 22.9%
- Strong Increase: 0.7%

Source: Alabama Business Leaders Confidence Index
Alabama Hiring Outlook
Q2 10 – Q1 12

Source: Alabama Business Leaders Confidence Index
Economic Indicators
Calhoun County
• Ten years of data from Chamber Membership
• Results for seven questions
• First chart shows last years results
• Second chart shows this years results
• Third chart shows results for all ten years
Q#1: Your Comparison of this Year's Economic Outlook to Last Year

- This year worse: 9%
- This year better: 41%
- About same: 50%

Source: 2011 Calhoun County Chamber of Commerce Membership Survey
Q#1: Your Comparison of this Year’s Economic Outlook to Last Year

- This year better: 57%
- This year worse: 5%
- About the same: 38%

Source: 2012 Calhoun County Chamber of Commerce Membership Survey
Q#1: Your Comparison of this Year's Economic Outlook to Last 2003-2012

% "This Year Better"

Source: 2003-2012 Calhoun County Chamber of Commerce Membership Survey
Q#2: Your Employment Outlook for Coming Year

- **Cutback #**
  - emp
  - 10%

- **Expand #**
  - emp
  - 19%

- **Remain same**
  - 71%

Source: 2011 Calhoun County Chamber of Commerce Membership Survey
Q#2: Your Employment Outlook for Coming Year

- **Cutback #**
  - emp 8%

- **Expand #**
  - emp 30%

- **Remain same**
  - 62%

Source: 2012 Calhoun County Chamber of Commerce Membership Survey

This Year Jan 2012
Q#2: Your Employment Outlook for Coming Year 2003-2012

% "Expand # Emp"

Source: 2003-2012 Calhoun County Chamber of Commerce Membership Survey
Q#3: How Likely to Increase Employee Compensation in Coming Year

- Very likely: 18%
- Very unlikely: 36%
- May or may not: 46%

Last Year Jan 2011

Source: 2011 Calhoun County Chamber of Commerce Membership Survey
Q#3: How Likely to Increase Employee Compensation in Coming Year

- **Very unlikely** 21%
- **Very likely** 30%
- **May or may not** 49%

Source: 2012 Calhoun County Chamber of Commerce Membership Survey
Q#3: How Likely to Increase Emp Compensation in Coming Year 2003-2012

% "Very Likely"

Source: 2003-2012 Calhoun County Chamber of Commerce Membership Survey
Q#4: How Likely is Increase in Demand for Your Products in Coming Year

- Very likely: 32%
- Very unlikely: 7%
- May or may not: 61%

Source: 2011 Calhoun County Chamber of Commerce Membership Survey
Q#4: How Likely is Increase in Demand for Your Products in Coming Year

- Very likely: 44%
- May or may not: 48%
- Very unlikely: 8%

Source: 2012 Calhoun County Chamber of Commerce Membership Survey

This Year Jan 2012
Q#4: How Likely is Increase in Demand for Your Products in Coming Year 2003-2012

Source: 2003-2012 Calhoun County Chamber of Commerce Membership Survey
Q#5: How Likely to Add New Products in Coming Year

- Very likely: 37%
- Very unlikely: 30%
- May or may not: 33%

Source: 2011 Calhoun County Chamber of Commerce Membership Survey
Q#5: How Likely to Add New Products in Coming Year

- Very likely: 39%
- Very unlikely: 27%
- May or may not: 34%

Source: 2012 Calhoun County Chamber of Commerce Membership Survey
Q#5: How Likely to Add New Products in Coming Year 2003-2012

Source: 2003-2012 Calhoun County Chamber of Commerce Membership Survey
Q#6: How Likely to Expand Number of Outlets in Coming Year

- Very likely: 7%
- May or may not: 10%
- Very unlikely: 83%

Source: 2011 Calhoun County Chamber of Commerce Membership Survey
Q#6: How Likely to Expand Number of Outlets in Coming Year

- Very likely: 11%
- May or may not: 17%
- Very unlikely: 72%

Source: 2012 Calhoun County Chamber of Commerce Membership Survey
Q#6: How Likely to Expand Number of Outlets in Coming Year 2003-2012

Source: 2003-2012 Calhoun County Chamber of Commerce Membership Survey
Q#7: How Likely to Increase Expenditures on Advertising in Coming Year

- **Very likely**: 16%
- **Very unlikely**: 41%
- **May or may not**: 43%

Last Year Jan 2011

Source: 2011 Calhoun County Chamber of Commerce Membership Survey
Q#7: How Likely to Increase Expenditures on Advertising in Coming Year

- Very likely: 25%
- Very unlikely: 37%
- May or may not: 38%

Source: 2012 Calhoun County Chamber of Commerce Membership Survey
Q#7: How Likely to Increase Expenditures on Advertising in Coming Year 2003-2012

Source: 2003-2012 Calhoun County Chamber of Commerce Membership Survey
Population Trends
Calhoun County 1999-2011

2010 - 118,572

Source: U.S. Census Bureau
Census Population Calhoun County 1990, 2000, 2010

Source: U.S. Census Bureau, 2010 Census
GDP Calhoun County
Billions of Current $
2001-2010

Source: U.S. Bureau of Economic Analysis
Labor Force Calhoun County
Jan – Dec 2011

Jan    Feb    Mar    Apr    May    Jun    Jul    Aug    Sep    Oct    Nov    Dec
52.1   52.4   53.1   53.7   53.5   53.9   53.5   53.7   53.0   53.2   52.8   52.6

Source: U.S. Bureau of Labor Statistics
Employment Calhoun County
Jan – Dec 2011

Source: U.S. Bureau of Labor Statistics
Unemployment Rate for Calhoun County 2011

Source: U.S. Bureau of Labor Statistics
Alabama

Unemployment Rates

December 2010

State Ave – 8.9%

Unemployment Rate

- 11.4% and Below
- 11.5% - 14.9%
- 15.0% and Above

Source: AL Dept of Industrial Relations
Alabama Unemployment Rates
December 2011
State Ave – 7.5%

Unemployment Rate
- 9.3% and Below
- 9.4% - 11.8%
- 11.9% and Above

Not Seasonally Adjusted

Source: AL Dept of Industrial Relations
Initial Unemployment Claims per Month Calhoun County 2007 vs 2011

Source: AL Dept of Industrial Relations
Total Private Industry Employees for Calhoun County in 1000’s 2011

Source: AL Dept of Industrial Relations
Ave # Hrs Worked per Week
Calhoun County Jan-Nov 2011

Source: AL Dept of Industrial Relations
Ave Hourly Earnings for Calhoun County Jan – Dec 2011

Source: AL Dept of Industrial Relations
Sales, Use & Lodging Tax
Annual Total FY09-10 – FY10-11
Anniston in $ Millions

Source: City of Anniston
Sales, Use, Lodging Tax Monthly Change FY 09-10 vs FY 10-11 Anniston (Oct-Sept) in Percent

% Change

Source: City of Anniston
Sales, Use & Lodging Tax
Oct & Nov 2010 vs 2011
Anniston in $1,000,000

Source: City of Anniston
Sales, Use, Rental Tax
Annual Total FY04-05 – FY10-11
Oxford in $1,000,000

In $ Millions

04-05 05-06 06-07 07-08 08-09 09-10 10-11
$16.62 $17.34 $17.89 $20.78 $22.59 $24.25 $24.30

Source: City of Oxford
Sales, Use Rental Tax Monthly Change FY 09-10 vs FY 10-11
Oxford (Oct-Sept) in Percent

Source: City of Oxford
Sales, Use & Rental Tax
Oct & Nov 2010 vs 2011
Oxford in $1,000,000

Source: City of Oxford
Sales, Use & Lodging Tax
Annual Total FY03-04 – FY10-11
Jacksonville in $1,000,000

<table>
<thead>
<tr>
<th>Year</th>
<th>In $ Millions</th>
</tr>
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<tbody>
<tr>
<td>03-04</td>
<td>$3.09</td>
</tr>
<tr>
<td>04-05</td>
<td>$4.26</td>
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<tr>
<td>05-06</td>
<td>$3.88</td>
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<tr>
<td>06-07</td>
<td>$5.15</td>
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<tr>
<td>07-08</td>
<td>$5.29</td>
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<tr>
<td>08-09</td>
<td>$5.21</td>
</tr>
<tr>
<td>09-10</td>
<td>$5.24</td>
</tr>
<tr>
<td>10-11</td>
<td>$5.42</td>
</tr>
</tbody>
</table>

Source: City of Jacksonville
Sales, Use Tax Monthly Change
FY 09-10 vs FY 10-11
Jacksonville (Oct-Sept) in Percent

% Change

Oct 2% 9% 9% 5%
Nov 9% 9% 5%
Dec -4% -3% 1%
Jan 1% 11% 11%
Feb 6% 11% 11%
Mar -1% -1% -1%
Apr 0% 5%
May 10% 15%
Jun 10% 15%
Jul 2%
Aug 9%
Sept 9%

Source: City of Jacksonville
Sales, Use & Lodging Tax
Oct, Nov, Dec 2010 vs 2011
Jacksonville in $1,000

Oct
Nov
Dec

2010

2011

Source: City of Jacksonville
Sales, Use & Lodging Tax
Annual Total FY09-10 – FY10-11
Piedmont in $1,000,000

Source: City of Jacksonville
Sales, Use Tax Monthly Change
FY 09-10 vs FY 10-11
Piedmont (Oct-Sept) in Percent

Source: City of Jacksonville
Sales, Use & Lodging Tax
Oct & Nov 2010 vs 2011
Piedmont in $1,000

In $ Thousands

<table>
<thead>
<tr>
<th></th>
<th>Oct 2010</th>
<th>Nov 2011</th>
</tr>
</thead>
</table>
| Source | City of Jacksonville

2010

2011

Source: City of Jacksonville
Sales, Use Tax
Annual Total FY07-08 – FY10-11
Weaver in $1,000

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>07-08</td>
<td>$238.36</td>
</tr>
<tr>
<td>08-09</td>
<td>$222.75</td>
</tr>
<tr>
<td>09-10</td>
<td>$241.04</td>
</tr>
<tr>
<td>10-11</td>
<td>$234.03</td>
</tr>
</tbody>
</table>

Source: City of Jacksonville
Sales, Use Tax Monthly Change
FY 09-10 vs FY 10-11
Weaver (Oct-Sept) in Percent

Source: City of Weaver
Sales, Use & Lodging Tax
Oct & Nov 2010 vs 2011
Weaver in $1,000

Source: City of Jacksonville
## Calhoun Housing YTD Nov 2010 vs YTD Nov 2011

<table>
<thead>
<tr>
<th></th>
<th>YTD Nov 2010</th>
<th>YTD Nov 2011</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Homes Sold</td>
<td>889</td>
<td>880</td>
<td>-1.0%</td>
</tr>
<tr>
<td>Avg Selling Price</td>
<td>$111,587</td>
<td>$114,017</td>
<td>+2.2%</td>
</tr>
<tr>
<td>Avg Days on Market</td>
<td>109</td>
<td>132</td>
<td>+21.1%</td>
</tr>
<tr>
<td>Total Homes Listed</td>
<td>1,222</td>
<td>1,201</td>
<td>-17.2%</td>
</tr>
</tbody>
</table>

Source: Alabama Real Estate Research & Education Center
Number of Home Sales Per Month Calhoun County 2001-2011

Source: Alabama Center for Real Estate
Calhoun County Housing Affordability Index 3rd Q 2010

AHA Index Higher is Better

270.2 205.8 196.7 202.3 199.8

Calhoun  Bham  Auburn  Alabama  U.S.

Source: Alabama Real Estate Research & Education Center
Anniston Chemical Agent Disposal Facility
September 22, 2011

Source: Anniston Chemical Agent Disposal Facility
Anniston Chemical Agent Disposal Facility
January 6, 2011

Since 1st burn Aug 9, 2003, have destroyed
• All GB Munitions/Nerve Agent
• All VX Munitions & 196,925 gallons VX
• All Mustard Munitions and Agent
• 100% Chemical Weapons Storage risk
• 100% stockpile destroyed

Source: Anniston Chemical Agent Disposal Facility
Calhoun County: Summing it Up

- Membership Survey- Positive
- Population- Up. Near record levels
- Employment- Up. Jan-Dec plus 1,500
- Unemployment- Still high but down
  - Dec. 2011 (7.5%) vs Dec. 2010 (8.7%)
  - Recent trend has been down due to Labor Force
- Housing Market- Still down
State of Alabama Update

- Demographics
- Economic Indicators
Total Pop. by County

State Pop: 4,779,736

- 658,466
- 250,000 to 449,999
- 1000,000 to 249,999
- 50,000 to 99,999
- 9,045 to 49,999

Source: AL Dept of Industrial Relations
Alabama 2010 Census

% Change by County

State Pop: +7.5%

- 25.0% to 36.1%
- 10.0% to 24.9%
- 0.0 % to 9.9%
- -10.0% to -0.1%
- -16.1% to -10.1%

Source: AL Dept of Industrial Relations
Civilian Labor Force Alabama 2004-2011 in Millions

Seasonally Adjusted

<table>
<thead>
<tr>
<th>Year</th>
<th>In Millions</th>
</tr>
</thead>
<tbody>
<tr>
<td>2004</td>
<td>2.11</td>
</tr>
<tr>
<td>2005</td>
<td>2.12</td>
</tr>
<tr>
<td>2006</td>
<td>2.17</td>
</tr>
<tr>
<td>2007</td>
<td>2.18</td>
</tr>
<tr>
<td>2008</td>
<td>2.16</td>
</tr>
<tr>
<td>2009</td>
<td>2.11</td>
</tr>
<tr>
<td>2010</td>
<td>2.10</td>
</tr>
<tr>
<td>2011</td>
<td>2.15</td>
</tr>
</tbody>
</table>

Source: Alabama Dept of Industrial Relations
Employment for Alabama 2004-2011 in Millions

Source: Alabama Dept of Industrial Relations
Employment for Alabama Jan – Dec 2011 in Millions

Seasonally Adjusted

Jan 1.92 Feb 1.93 Mar 1.94 Apr 1.95 May 1.95 Jun 1.96 Jul 1.96 Aug 1.96 Sep 1.96 Oct 1.96 Nov 1.96 Dec 1.96

Source: Alabama Dept of Industrial Relations
Unemployment Rate for Alabama 2004-2011

2004: 5.1%
2005: 3.8%
2006: 3.5%
2007: 3.5%
2008: 5.4%
2009: 9.8%
2010: 9.9%
2011: 9.4%

Source: U.S. Department of Labor
Unemployment Rate for Alabama vs United States
Jan 2011 – Dec 2011

Source: Bureau of Labor Statistics
U.S. Average Weeks Unemployed 1982 – 2011

Source: Bureau of Labor Statistics
Alabama, Regional and National Economic Drivers

- Changes in Sector Employment
- Workforce Dynamics
- Income and GDP
Total U.S. Non-Farm Employment 1946 – 2011 in Millions

Source: Bureau of Labor Statistics
U.S. Labor Participation Rate Percent 1946 – 2011

Source: Bureau of Labor Statistics
U.S. Labor Force
1990-2011

Millions


Labor Force
Employed
Not in Labor Force

U.S. Employment 2001-2011 Assume Current 64.1 Percent Labor Participation

Unemployed - Millions

Unemployment Rate - Percent

Source: Bureau of labor Statistics
U.S. Employment
2001-2011 Assume 67.1 Percent Labor Participation Rate

Source: Bureau of labor Statistics

Unemployed - Millions
Unemployment Rate - Percent

Source: Bureau of labor Statistics
Total U.S. Non-Farm Goods Producing Employment 1981-2011 in Millions

Employment in Millions


Source: Bureau of Labor Statistics
U.S. Goods Producing Employment as % of All Non-Farm Employment

1981-2011

Source: Bureau of Labor Statistics
Alabama Non-Farm Employment 1990 – 2011

Source: Bureau of Labor Statistics
U.S. Employment by Sector
1981 – 2011 in Millions

Employment in Millions

Source: Bureau of Labor Statistics
Alabama Employment by Sector 1990-2011

U.S. Construction Employment
1982 – 2011 in Millions

Source: Bureau of Labor Statistics
Alabama Construction Employment
1990 – 2011

Employment in Thousands

Source: Bureau of Labor Statistics

Source: Bureau of Labor Statistics

Source: Bureau of Labor Statistics

In $Billions

Source: Bureau of Economic Analysis
Alabama – Components of GDP
$Billions of Current Dollars
1997 - 2010

Source: Bureau of Economic Analysis
Per Capita Income
Alabama vs U.S. 1990 - 2010

Source: Bureau of Economic Analysis
Per Capita Income
Alabama as Percent of U.S.
1990 - 2010

Source: Bureau of Economic Analysis
Education High School or Better
Regional Comparison

Source: U.S. Census Bureau
Unemployment Rate Percent - Nov 2011
Regional Comparison

Source: U.S. Census Bureau
Percent Population Change Regional Comparison 2000-2010

Source: U.S. Census Bureau
Per Capita Income 2010 Regional Comparison in $Thousands

Source: U.S. Census Bureau
Alabama, Regional and National Economic Drivers

Housing
GDP and Building Permits
U.S. and Ala 1980-2010

Source: Bureau of Economic Analysis (BEA), U.S. Census Bureau
Growth of Housing Vacancies
U.S. 1990 - 2010

Source: U.S. Census Bureau
## Housing Statistics for Alabama
### YTD Nov 10 vs YTD Nov 11

<table>
<thead>
<tr>
<th></th>
<th>YTD Nov 2010</th>
<th>YTD Nov 2011</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Homes Sold</strong></td>
<td>33,475</td>
<td>34,016</td>
<td>1.62%</td>
</tr>
<tr>
<td><strong>Avg Selling Price</strong></td>
<td>$145,239</td>
<td>$141,337</td>
<td>-2.69%</td>
</tr>
<tr>
<td><strong>Avg Days on Market</strong></td>
<td>147.6</td>
<td>160.0</td>
<td>8.39%</td>
</tr>
<tr>
<td><strong>Total Homes Listed</strong></td>
<td>38,890</td>
<td>34,273</td>
<td>-11.87%</td>
</tr>
</tbody>
</table>

**Nov 2010 only**      | **Nov 2011 only** |

Source: Alabama Center for Real Estate
Number of Home Sales Per Month Alabama 2001 - 2011

Home Sales/Month

<table>
<thead>
<tr>
<th>Year</th>
<th>Home Sales/Month</th>
</tr>
</thead>
<tbody>
<tr>
<td>01</td>
<td>2,922</td>
</tr>
<tr>
<td>02</td>
<td>2,985</td>
</tr>
<tr>
<td>03</td>
<td>3,960</td>
</tr>
<tr>
<td>04</td>
<td>4,539</td>
</tr>
<tr>
<td>05</td>
<td>4,994</td>
</tr>
<tr>
<td>06</td>
<td>4,971</td>
</tr>
<tr>
<td>07</td>
<td>4,807</td>
</tr>
<tr>
<td>08</td>
<td>3,641</td>
</tr>
<tr>
<td>09</td>
<td>3,020</td>
</tr>
<tr>
<td>10</td>
<td>3,051</td>
</tr>
<tr>
<td>11</td>
<td>3,096</td>
</tr>
</tbody>
</table>

Source: Alabama Center for Real Estate
Homes Avg Days on Market
Alabama 2001 - 2011

Source: Alabama Center for Real Estate
Percent Negative Equity
Mortgages by State
Quarter 3, 2011

Source: Core Logic
Regional Negative Equity Mortgages by State
Quarter 1, 2011

% Negative by State

US 22
AL 11
AR 10
FL 44
GA 30
LA 0
MS 0
NC 12
SC 16
TN 15
TX 10

Source: Core Logic
Alabama, Regional and National Economic Drivers

- Energy
- Auto Manufacturing Sector
- CAFÉ and Fuel Uncertainty
Retail Price* of Electricity
Alabama vs. U.S. by Sector

<table>
<thead>
<tr>
<th>Sector</th>
<th>Alabama</th>
<th>U.S.</th>
<th>AL Rank</th>
</tr>
</thead>
<tbody>
<tr>
<td>Residential</td>
<td>11.05</td>
<td>11.79</td>
<td>22</td>
</tr>
<tr>
<td>Commercial</td>
<td>10.39</td>
<td>10.39</td>
<td>35</td>
</tr>
<tr>
<td>Industrial</td>
<td>6.35</td>
<td>6.96</td>
<td>21</td>
</tr>
<tr>
<td>All Sectors</td>
<td>9.17</td>
<td>10.06</td>
<td>27</td>
</tr>
</tbody>
</table>

*Cents per Kilowatt-hour

Source: Energy Information Administration (EIA)
## 2011 Price* of Electricity vs. Congressional Apportionment

<table>
<thead>
<tr>
<th>States</th>
<th>Seats Lost</th>
<th>Price*</th>
<th>Seats</th>
<th>Seats Gained</th>
<th>Price*</th>
</tr>
</thead>
<tbody>
<tr>
<td>NY</td>
<td>-2</td>
<td>16.16</td>
<td>TX</td>
<td>+4</td>
<td>9.28</td>
</tr>
<tr>
<td>NJ</td>
<td>-1</td>
<td>14.53</td>
<td>GA</td>
<td>+1</td>
<td>9.81</td>
</tr>
<tr>
<td>MA</td>
<td>-1</td>
<td>14.33</td>
<td>SC</td>
<td>+1</td>
<td>8.88</td>
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<tr>
<td>PA</td>
<td>-1</td>
<td>10.56</td>
<td>FL</td>
<td>+2</td>
<td>10.78</td>
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<td>MI</td>
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<td>10.42</td>
<td>AZ</td>
<td>+1</td>
<td>9.89</td>
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<tr>
<td>IL</td>
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<td>9.06</td>
<td>NV</td>
<td>+1</td>
<td>9.23</td>
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<tr>
<td>OH</td>
<td>-2</td>
<td>9.09</td>
<td>UT</td>
<td>+1</td>
<td>7.13</td>
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<td>IA</td>
<td>-1</td>
<td>7.71</td>
<td>WA</td>
<td>+1</td>
<td>6.73</td>
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<tr>
<td>MO</td>
<td>-1</td>
<td>8.56</td>
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<tr>
<td>LA</td>
<td>-1</td>
<td>7.84</td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>

**Avg. 10.83**  
**Avg. 8.97**

*Cents per Kilowatt-hour

Source: EIA, US Census Bureau
Southeast Auto Industry

Source: Economic Development Partnership of Alabama
U.S. Motor Vehicle Production 2000 - 2010

Source: International Organization of Motor Vehicle Manufacturers (OICA)
Alabama Motor Vehicle Production 2004 -2010

Source: Economic Development Partnership of Alabama (EDPA), Alabama Automotive Manufacturers Association (AAMA)
Motor Vehicle Issues
Ethanol Blending Requirements
2002-2011

Source: EIA
Anniston Regional Airport
Current Operations

- **Airfield**
  - 623 Acres
  - Approximately 32,000 Annual Operations
  - 34 Based Aircraft

- **Part 139 (Unscheduled Commercial Service)**
  - FAA Designated C-III (Up To 118’ Wingspan)

- **Runway 5/23**
  - 7,000’ x 150’
  - Precision Approach (ILS) to Runway 5

Source: Garver Engineering
ANNISTON REGIONAL AIRPORT TERMINAL AREA IMPROVEMENTS NEAR TERM

Source: Garver Engineering
State of Alabama Summary

- Population Census Up
- Regional Pop Growth low
- Employment Up
- Unemployment Rate Improved
- Education Regional Avg.
- Income Regional Avg.

- Auto Base Growing
- Auto Fuel Uncertainty
- Sector Employment Risk
- Housing Stable
- Workforce Participation
- Population Ratio Trend
<table>
<thead>
<tr>
<th>Calhoun County Survey - Turning?</th>
<th>State Survey-1\textsuperscript{st} Q Better</th>
</tr>
</thead>
<tbody>
<tr>
<td>Employment - Up</td>
<td>Alabama Gross State Product – Up</td>
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<tr>
<td>Unemployment - Down</td>
<td>State Tax Revenues – Up</td>
</tr>
<tr>
<td>Sales Tax - Up</td>
<td>Housing - Up</td>
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<tr>
<td>Housing - Off 1%</td>
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Appendices

• Appendix A: Full Chamber Membership Survey Results (Jan 2012)
• Appendix B: esri Census 2010 Summary Profile for Calhoun County
• Appendix C: esri Census 2010 Sample Retail Market Potential Report (Jacksonville)
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Projected Job Growth by State through 2015